

#### **Readiness Assessment**

Is your staff trained, do you have proper buy-in?

#### **Current State Assessment**

Where are you today in establishing and operating your Microsoft Cloud practice?

#### **Goal Review**

What does success look like, what are your assumptions, your expectations?

#### **Planning**

Establish the remediation plan using the 5 pillars of a "well architected framework".

#### **Issue Remediation**

Prioritize and execute the plan.

#### Quarterly Audit

Optimizing value is not a "one and done" process.

#### **Additional Services**

Migration Services - The 4 D's

- Discover
- Design
- Do
- Document

#### **Backup Services**

**End to End Modern Workplace** 

- Circuits
- Equipment and Services
- Datacenter
- Hybrid private cloud options
- End-user

## CloudMAX For Business

### We make cloud Heroes!

Get MAX Value from your Microsoft Cloud

#### **Benefits:**

- Reduce Waste:
  - · Controls for stale licensing and resources
  - · Ensure licensing and resources aligns with business
- Reports
  - Monthly asset and cost reports
  - · Quarterly online reviews
- Flexible Support Options
  - VIP Office365 24/7 Support Included
  - Azure
  - · Business Hour support with 24/7 Escalation included
  - Monitoring and 24/7 Support available

#### And Most Importantly:

- Maintain Your Value Advantage
  - Keep up to date with new services
    (New ways to spend = New Ways to Save)



# Office 365

Office 365 is an incredible value, you get a lot of power across a dozen or more fully integrated solutions for one relatively low price. Value can be significantly minimized if you maintain dulicate products or fail to configure purchased add-ons like Intune or Windows 10 Enterprise. We have saved clients up to 30% directly by cancelling unutilized services and we've indirectly save them far more by using Office applications like Teams instead of continuing to purchase a competitor's solution. Whether you're new to Office 365 or been on it for years, be a hero and get the MAX out of your Office 365 investment!





The inherent blessing and curse of all public clouds, including Azure, is that you "only" pay for what you use. If there are no controls dictating what you use then you will quickly succumb to waste. It is more important that ever to keep a watchful, informed eye on your consumed resources. There are countless savings opportunities with the cloud: reserved instances and reserved capacity for laaS and PaaS workloads respectively, minimizing use of expensive egress connectivity, etc. You will get the MAX from your Azure investment with Cloud Economize; be a Hero!

Take the first step today: Engage a partner that cares about your business!