



CloudMAX For CSP Partners

We make cloud Heroes!

Get MAX Value from your Microsoft Cloud Practice

Benefits:

- Better understand CSP nuances
 - Direct vs Indirect
 - Roles, responsibilities, liabilities
 - Funding opportunities
 - Incentives/Benefits
 - Partner Center
 - Competencies
- Create an actionable plan
 - Tailored to your unique goals
 - Metrics, milestones and tracking processes
 - Potential for sustained triple digit YOY growth
- Increase Monthly Recurring Revenue (MRR)
- Service Strategies
 - Migration
 - Optimization



Microsoft's messaging over the last couple years has been clear: transact under CSP, start an Azure practice, increase your MRR, upcharge for services., own the Microsoft relationship with your client. Unfortunately, how to do that has been anything but clear. Enter Cloud Economize.

After successfully growing a multi-million dollar CSP for a small partner, Cloud Economize was founded to pay it forward by helping others to "figure it out" leveraging the lessons learned from doing it the hard way. Whether you've been transacting under CSP for years or haven't even gotten started we will help you make sense of it all and lay out a real plan with real goals and incremental measures to get there.

The promise of taking real ownership of the Microsoft relationship with your clients is real, reach out today for a free consultation to get you started on your way.

Current State Assessment

Define where are you at today in establishing and operating your Microsoft Cloud practice?

Goal Review

What does success like, what do you hope to accomplish?

Strategy Creation

Taking into account where you are and where you want to go we'll strategize how to get there.

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Strategic Management

Ongoing progress tracking and iterative strategy optimization

Outsourced Management

We'll run the practice for you.

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